# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## **FORM 10-K/A**

(Amendment No. 2)

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 X

For the fiscal year ended December 31, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**Commission File Number: 001-38937** 

# Aterian, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 37 East 18th Street, 7th Floor

New York, NY

(Address of principal executive offices)

83-1739858 (I.R.S. Employer Identification Number)

> 10003 (Zip Code)

(347) 676-1681

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered	Name of each exchange on which registered	
Common Stock, \$0.0001 par value per share	ATER	The Nasdaq Stock Market LLC		
Securities registered pursuant to Section 12(g) of the Act: None. Indicate by check mark if the Registrant is a well-known seasoned issuer, Indicate by check mark whether the Registrant: (1) has filed all reports re 12 months (or for such shorter period that the Registrant was required to Indicate by check mark whether the registrant has submitted electronicall this chapter) during the preceding 12 months (or for such shorter period t Indicate by check mark whether the Registrant has submitted electronicall this chapter) during the preceding 12 months (or for such shorter period t this chapter) during the preceding 12 months (or for such shorter period t	quired to be filed by Section 13 or 15(d) file such reports), and (2) has been subje ly every Interactive Data File required to hat the registrant was required to submit lly every Interactive Data File required to	) of the Securities Exchange Act of 1934 during the preceding ect to such filing requirements for the past 90 days. Yes ⊠ No □ be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of such files). Yes ⊠ No □ o be submitted pursuant to Rule 405 of Regulation S-T (§232.405 or	-	
Large accelerated filer		Accelerated filer	X	
Non-accelerated filer		Smaller reporting company	Х	
Emerging growth company 🛛				
If an emerging growth company, indicate by check mark if the re	gistrant has elected not to use the extend	led transition period for complying with any new or revised financia	al	

al accounting standards provided pursuant to Section 13(a) of the Exchange Act. Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes □ No ⊠

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant, based on the closing price of the shares of common stock on the Nasdaq Capital Market on June 30, 2020 (the last trading day of the registrant's second fiscal quarter of 2020), was approximately \$86.9 million. The number of shares of Registrant's Common Stock outstanding as of April 26, 2021 was 30,623,213. DOCUMENTS INCORPORATED BY REFERENCE

None

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#### EXPLANATORY NOTE

This Amendment No. 2 to Annual Report on Form 10-K/A (this "Amendment") is being filed by Aterian, Inc. (the "Company") to amend the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, which was originally filed with the Securities and Exchange Commission (the "SEC") on March 16, 2021 (the "Original Form 10-K") and was further amended by Amendment No. 1 thereto filed with the SEC on April 29, 2021 ("Amendment No. 1").

The Company is filing this Amendment solely to correct an inadvertent omission of certain language from paragraph 4 of the certification of its Chief Executive Officer filed as Exhibit 31.1 and the certification of its Chief Financial Officer filed as Exhibit 31.2 to the Original Form 10-K.

Except as described above, no attempt has been made in this Amendment to modify or update the other disclosures in the Original Form 10-K or Amendment No. 1. Other than as specifically stated herein, this Amendment continues to speak as of the date of the Original Form 10-K or Amendment No. 1, and the Company has not updated the disclosures contained therein to reflect any events which occurred at a date subsequent to the filing of the Original Form 10-K or Amendment No. 1. Accordingly, this Amendment should be read in conjunction with the Original Form 10-K and Amendment No. 1.

## Item 15. Exhibits, Financial Statement Schedules. (a) Exhibits

The following exhibits are filed with this Amendment No. 2 to the Company's Annual Report on Form 10-K:

		Incorporated by Reference			
Exhibit Number 31.1	<b>Description</b> <u>Certification of the Principal Executive Officer pursuant to</u>	Form	File Number	Filing Date	Exhibit
	<u>Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act</u> of 1934.	10-K	001-38937	9/24/2021	3.1
31.2	<u>Certification of the Principal Financial Officer pursuant to</u> <u>Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act</u> <u>of 1934.</u>	10-K	001-38937	9/24/2021	3.1
104	Cover Page Interactive Data File (embedded within the Inline XBRL)				

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: September 24, 2021

Date: September 24, 2021

### ATERIAN, INC.

By: /s/ Yaniv Sarig

Yaniv Sarig Chief Executive Officer and Director (Principal Executive Officer)

By: /s/ Arturo Rodriguez Arturo Rodriguez Chief Financial Officer (Principal Accounting and Financial Officer)

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## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Yaniv Sarig, certify that:

1. I have reviewed this Annual Report on Form 10-K/A of Aterian, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 24, 2021

/s/ Yaniv Sarig Yaniv Sarig Chief Executive Officer (Principal Executive Officer)

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Arturo Rodriguez, certify that:

1. I have reviewed this Annual Report on Form 10-K/A of Aterian, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 24, 2021

/s/ Arturo Rodriguez Arturo Rodriguez Chief Financial Officer (Principal Financial Officer)